

# WE ARE RECRUITING

## **DIRECTOR OF CLINICAL & COMMERCIAL SERVICES**

### Role Overview

The Director of Clinical and Commercial Services will play a pivotal role in shaping TayCare's strategic direction. This individual will lead the clinical team, ensuring the highest standards of patient care, while driving commercial growth through effective client relationship management, service innovation, and operational excellence.

### Key Responsibilities include

#### Clinical Leadership

- Oversee the clinical operations, ensuring compliance with NHS standards, regulatory requirements, and industry best practices.
- Provide leadership and support to the team of orthotists, fostering a culture of continuous professional development and clinical excellence.
- Collaborate with our NHS customers to enhance service delivery and patient outcomes.

#### Commercial Leadership

- Develop and execute a commercial strategy to drive revenue growth and profitability.
- Lead business development initiatives, including securing new NHS contracts and maintaining strong relationships with existing clients.

#### Operational Management

- Collaborate with the Operations Manager and manufacturing team to ensure seamless integration of clinical and manufacturing processes.
- Drive efficiencies in service delivery, balancing quality with cost-effectiveness.
- Ensure robust reporting and performance monitoring systems are in place to measure clinical and commercial success.

#### Strategic Leadership

- Act as a key advisor to the Chief Operating Officer, contributing to the overall strategic direction of the company.
- Represent the company at industry events, building its profile and reputation within the orthotic sector.



#### Location:

Hybrid, with an office in Leeds, including nationwide travel



#### Reporting to:

Chief Operating Officer



#### Salary:

Competitive, dependent on experience

#### How to Apply:

If you are a visionary leader with a passion for delivering exceptional healthcare services and driving business growth, we would love to hear from you. Please send your CV and a cover letter outlining your suitability for the role to [recruitment@taycare.com](mailto:recruitment@taycare.com) by 17th February 2025.



**Closing date 17th February 2025**

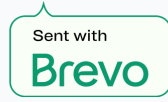
EMAIL YOUR CV & COVER LETTER TO

✉ [recruitment@taycare.com](mailto:recruitment@taycare.com)



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